

## Michael Edhere

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### Professional Summary

Results-driven Solutions Engineer with over a decade of experience in software engineering, enterprise architecture, and IT solutions consulting. Extensive background in technical sales, vendor solutions, and business process optimization. Expertise in Databases (like Oracle and MSSQL), and Analytics, with deep knowledge of competitive products and market positioning. Strong communicator with a track record of delivering high-impact technical demonstrations and needs analysis.

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### Core Competencies

- **Presales & Technical Sales** – Solution demonstrations, customer engagement, proof of concept (PoC) development.
  - **Enterprise Architecture & IT Solutions** – SaaS, ERP, cloud computing, and analytics.
  - **Business Strategy & Process Optimization** – Streamlining operations through IT solutions, stakeholder management.
  - **Project & Team Leadership** – Strategic planning, project delivery, training, and mentorship.
  - **Cloud & Infrastructure** – Oracle Cloud, AWS, Azure, GCP, Docker, Linux administration.
  - **Cybersecurity & Compliance** – Intrusion prevention, business continuity planning, data security.
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## **Professional Experience**

### **Head of Information Technology**

#### **PreDiagnosis International | 2023 – Present | FCT, Nigeria**

- Led the design and implementation of enterprise health technology solutions (pdicorporatehealth.com, pditelehealth.com) supporting 200,000+ users.
- Conducted technical sales presentations and client training on SaaS healthcare platforms, increasing adoption and revenue.
- Designed a call center infrastructure using FusionPBX and VoIP solutions, improving customer engagement.
- Led cloud infrastructure deployment (AWS, Azure, GCP), automated CI/CD, and performance tuning.
- Built interactive applications in PHP, Laravel, React.js, Node.js, PostgreSQL, MongoDB, reducing bugs by 50% and enhancing customer satisfaction.

### **Head of Information Technology**

#### **WalexBiz Group | 2022 – 2023 | FCT, Nigeria**

- Managed technical presales for enterprise SaaS solutions, increasing enterprise adoption by 35%.
- Spearheaded development of ERP, telemedicine, and legal tech platforms with over 25,000 users.
- Conducted competitor analysis to refine market positioning of cloud-based ERP systems.
- Led RFP responses, technical solution design, and business needs analysis for key accounts.
- Managed Azure/GCP cloud servers, implemented GitHub Actions for CI/CD, and optimized system security.

## Founder

### Inretia Technologies | 2020 – 2023 | Remote

- Delivered end-to-end IT consulting and technical presales for SaaS products, AI tools, and ERP solutions.
- Designed and implemented hospital management, ERP, AI content generation, and drone surveillance systems.
- Managed vendor partnerships and performed competitive benchmarking for SaaS offerings.
- Led technical demonstrations and proof-of-concepts (PoCs) for potential enterprise clients.
- Established cloud-native deployments, ensuring high availability and security compliance.

## Software Engineer & Solutions Consultant

### Espirogen Network Solutions | 2016 – 2020 | FCT, Nigeria

- Built CRM, student management, and inventory control systems, serving enterprise clients.
  - Developed and pitched tailored technology solutions to businesses, improving customer retention.
  - Led client workshops and training sessions on enterprise application integration.
  - Managed Linux-based cloud infrastructure and security protocols.
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## Key Projects & Technical Contributions

### ERP-Sys (SaaS ERP Platform)

- **Role:** Conducted product demonstrations, PoCs, and client onboarding for enterprise ERP adoption. Designed staff, payroll, sales, inventory, and financial modules.

### PDI Telehealth (Electronic Medical Records System)

- **Role:** Delivered technical briefings and PoCs to healthcare enterprises. Built secure medical record storage and retrieval systems.

## **AI Content Creator (SaaS AI-powered Content Generation Tool)**

- **Role:** Presented market positioning strategy, feature advantages over competitors, and technical feasibility studies. Integrated OpenAI & Stable Diffusion models for automated content generation.

## **DoctorAnonymous (Telemedicine SaaS)**

- **Role:** Created technical whitepapers and presented competitive analysis of telemedicine platforms. Built chat-based consultation and scheduling system using Laravel, Node.js, React.
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## **Education & Certifications**

### **B.Sc. Computer Science (1st Class Honors)**

Novena University, Delta, Nigeria

### **Professional Certifications:**

- **Project Management** – Federal Ministry of Information, Nigeria
  - **Database Management System Administration** – Federal Ministry of Information, Nigeria
  - **Networking Engineering** – Federal Ministry of Information, Nigeria
  - **Entrepreneurship Development Programme** – SMEDAN
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## **Technical Skills**

- **Languages & Frameworks:** PHP, JavaScript, TypeScript, Python, Laravel, React.js, Node.js, Express.js.
- **Database & Middleware:** Oracle Database, PostgreSQL, MSSQL, MongoDB, Redis.
- **Cloud & DevOps:** AWS, Azure, GCP, Docker, CI/CD (Jenkins, GitHub Actions, GitLab CI).
- **Business & Presales Tools:** CRM (Salesforce, HubSpot), BI Tools (Tableau, Power BI), ERP (Oracle NetSuite, SAP, Odoo).
- **Security & Compliance:** Intrusion Prevention, Data Encryption, Business Continuity Planning.

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## References

- Mrs Iruka Njoku: +2348058400670
- Mr Bamidele John: +2348032345647